BROOM IFA
IMAGINATIVE FINANCIAL ADVICE

MOSAIC

Portfolio Report as at January 2023

DESCRIPTION:

The portfolio is designed for a cautious investor who is primarily concerned with capital preservation and regards any growth as a bonus. It should exhibit stable and consistent performance, experiencing neither large rises nor falls in its value. This should allow the investor to be able to withdraw their money after only a few years if required.

To ensure stability and maintain its cautious profile, the majority of the portfolio is invested in bonds, defensive absolute return funds or held in money market – these asset classes generally provide lower returns over the longer term but present less risk to capital. Money market is the most defensive asset class, meaning it is unlikely to keep pace with inflation but provides significant protection in the event of a falling market. Absolute return funds are targeted to produce positive returns within a set period in all market environments; positive returns though cannot be guaranteed. Managers of these funds will typically employ complex investment strategies using derivatives and other sophisticated investment instruments to achieve their aims.

The portfolio has little exposure to equities due to their risky nature and any it has will be strictly controlled, with no exposure to the high-risk area of emerging markets. A limited allocation is held in smaller companies, due to the higher risk, but greater growth prospects associated with them. In strong markets, however, equities will provide the main source of portfolio returns.

Generally, this strategy will provide low overall returns but should give the investor the confidence that they will avoid heavy losses. Investors should be prepared to accept that the portfolio may struggle to keep pace with inflation, and therefore could lose money in real terms due to its defensive positioning.

WHAT IT COSTS:

Financial Instruments OCF: 0.29% **Financial Instruments Transactional Costs: 0.12%**
Investment Services: 0.27% **Third Party Payments: 0.00%** **Total Cost: 0.68%**

Financial Instruments OCF refers to the underlying costs of managing the funds. Commonly known as the ongoing charges figure these costs consist primarily of management fees and additional expenses such as registration, regulation, auditing and legal fees, the costs of distribution as well as any other operational expenses. Transactional costs refers to additional costs which the portfolio expense does not capture such as trading fees, investment research and foreign exchange fees. It also includes implicit costs that can have an impact on performance but are not charged directly to the end investor.

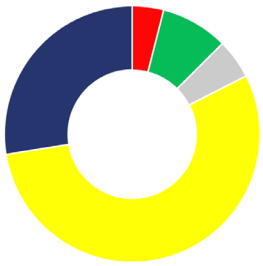
The Investment Services Charge refers to the costs of managing the portfolio including the selection of the funds and ensuring that the portfolio meets its risk targets and performs as expected. **The charges represent the current maximum charges, for the exact charges please refer to the Platform Portfolio Charges Document.**

RISK LEVEL

TIME HORIZON

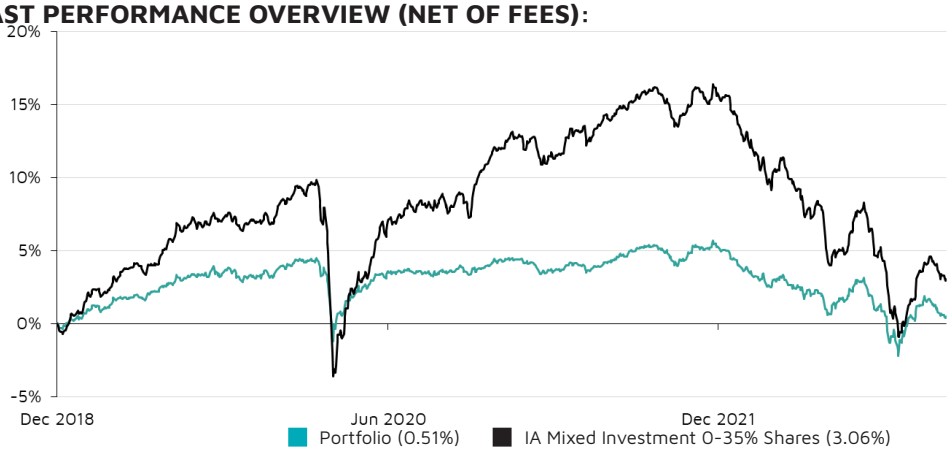
This is a short-term portfolio, investors should be prepared to invest their money for at least one market cycle in order that the strategies the portfolio is invested in can reach fruition. Roughly investors should be looking to place their money for a minimum of 3 years.

ASSET ALLOCATION

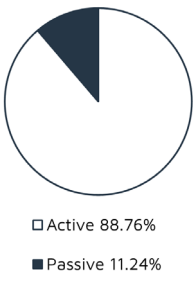


UK Equity	4.00%
Global Developed Equity	8.50%
Absolute Return	5.00%
Money Market	55.00%
Fixed Interest	27.50%

PAST PERFORMANCE OVERVIEW (NET OF FEES):



ACTIVE/PASSIVE SPLIT



DISCRETE PERFORMANCE TO LAST QUARTER END:

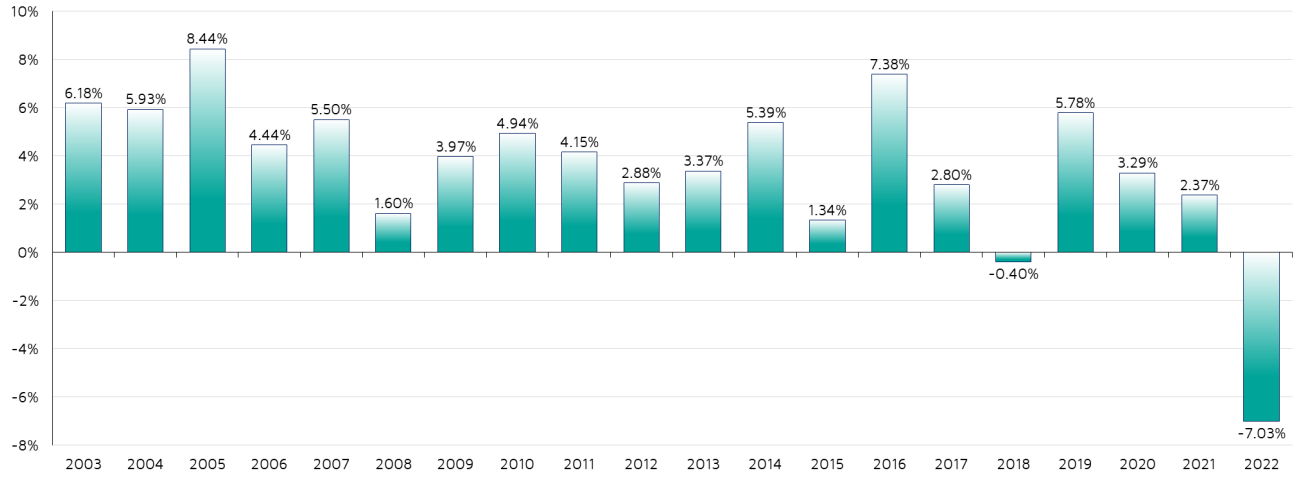
Period	0-12 Months	12-24 Months	24-36 Months	36-48 Months	48-60 Months
Portfolio	-4.28%	0.56%	0.64%	3.91%	
Benchmark	-10.87%	2.84%	3.90%	8.70%	-3.35%

Past performance does not indicate future performance and you may get back less than you originally invested. All figures are calculated on a bid to bid total return basis in GBP and includes FE's charge of 0.27%. Data from FEfundinfo 2023

RISK ILLUSTRATION:

The portfolio itself has only been running since 2018. To provide a better impression of how the portfolio might be expected to perform over the longer term we have provided simulated data back to the year 2001. The data shows that in a 20-year period this proxy the portfolio's current investments had positive returns each year. The highest growth experienced was in 2005 when the asset allocations grew by 6.39 per cent. This means an investment of £10,000 would have been worth £10,639 at year end.

What is the Simulated History: This uses the strategic asset allocation provided by our actuarial consultants EValue. It uses passive investments to represent the risk level that we are currently targeting and whose performance we are trying to exceed. The performance provides an illustration of how the current portfolio may have behaved; historical positioning may have been different due to a variety of factors, including input from EValue, the impact of fund selection and changes of asset allocation by the portfolio management team. It also does not consider any charges. The history can be represented over a far longer time period than the synthetic history and therefore illustrates performance over a number of market cycles.

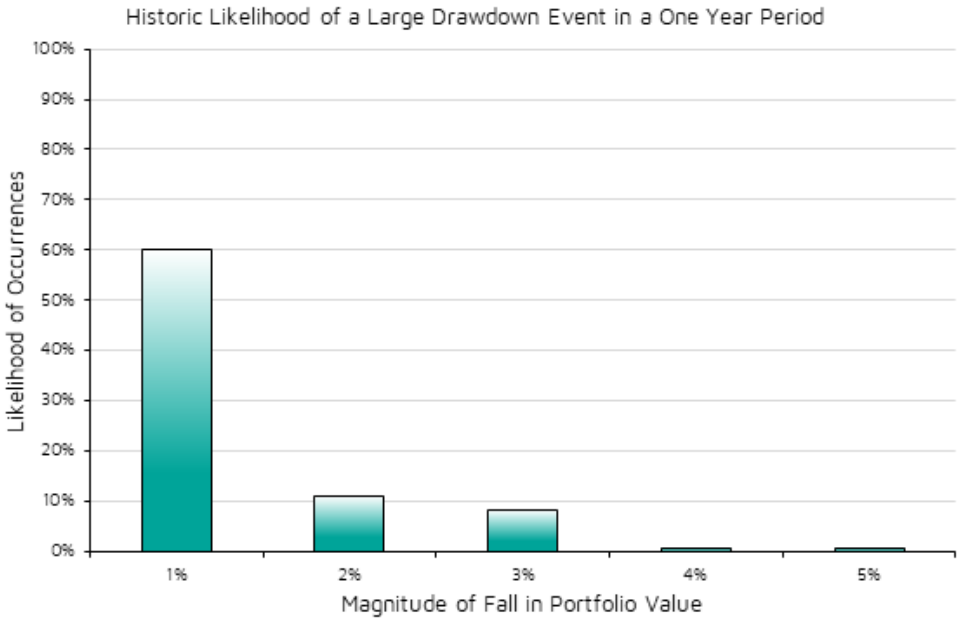


The average annualised performance of the asset allocation since 2002 has been 3.57%

POSSIBILITY OF LARGE LOSSES:

All investments necessarily include some risk that cannot be fully diversified away, meaning periods of loss will occur. It is important therefore that investors understand what the potential magnitude of these losses could be and whether they are comfortable with them.

The chart opposite analyses the current strategic asset allocation of the portfolio back to the year 2000, looking at rolling one-year periods. For each of these periods we analyse what the largest loss the portfolio experienced during that period was and then plot the total occurrences on the chart. For instance, a chart that reads 5% on the 'x' axis and 60% on the 'y' axis would indicate that over any one year period there was a 60% chance the portfolio fell by at least 5%. It therefore shows what would happen if you invested at the top and sold at the bottom. Any recovery during the period is not considered.



All information presented on this page is only illustrative of what has happened in the past, it should not be seen as a guarantee that losses will not exceed past levels.

WHY INVEST IN UK EQUITIES:

The UK equity market is one of the most mature investment markets globally, with a diverse mix of companies listing on its exchanges. It would be wrong, however, to confuse the UK market and the UK economy. The FTSE 100 represents around 80% of the UK market by capitalisation, yet 70% of the income earned by these companies comes from overseas. This explains why the fortunes of the UK market and the UK economy can often vary wildly.

This can become particularly evident if there are large currency movements, as seen around the Brexit vote, where a 20% devaluation in the pound did not stop markets rising over the following week. Investors should therefore not assume by investing in the UK market that they are insulating themselves from currency risk.

The UK market is dominated by two main industries – financials (banks, insurance and investment firms) and natural-resources firms (oil and gas, miners and refiners) – and these are followed by consumer goods (particularly tobacco) and the consumer services sector. The prospects for the market will therefore be very dependent on the fortunes of these sectors.

A noticeable underweight for the UK market is technology, which makes up approximately 1%, with most of these firms choosing to list abroad, particularly in the US market.

The UK market is particularly popular with those looking for income, with the FTSE 100 yielding approximately 4% thanks to big dividend payers such as GlaxoSmithKline, Royal Dutch Shell and British American Tobacco making up a large portion of this. Investors should be aware, however, that two thirds of the income paid out is concentrated in just 20 companies, meaning that investors are very dependent on the fortunes of a limited number of firms.

For those looking for pure exposure to the UK economy they will have to look beyond the FTSE 100 and into the FTSE 250 and below. As these are made up of smaller and medium-sized companies this inevitably means that they will be higher risk – they will, however, offer greater growth prospects. This portion of the market also tends to be under researched compared to the large cap market, offering diligent managers a greater chance to outperform.

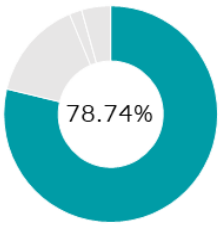
WHAT YOU ARE INVESTED IN:

Name	Ongoing Charge	Transactional Costs	Total Cost
L&G UK 100 Index Trust	0.11%	-0.17%	-0.07%
Liontrust UK Growth	0.87%	-0.07%	0.80%
Schroder Income	0.91%	0.11%	1.02%
TB Evenlode Income	0.87%	0.35%	1.22%

The charges represent the current maximum charges, for the exact charges please refer to the Platform Fund Charges Document.

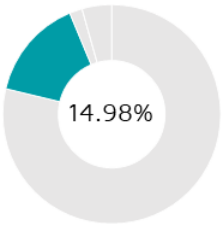
MARKET CAPITALISATION BREAKDOWN

Large Cap



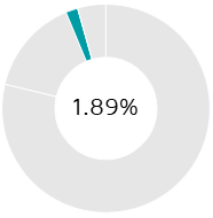
Large cap typically means companies within the FTSE 100 over £5 billion in size. They are typically well established international companies and are the largest dividend payers.

Medium Cap



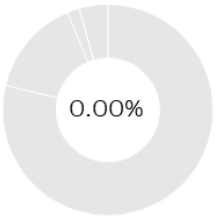
Mid cap typically means companies within the FTSE 250 around £1-5 billion in size. Companies tend to be more domestically focussed and more affected by the UK economies health.

Small Cap



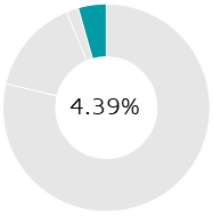
Small cap typically means companies of £250 million–1 billion. Their small size means they are higher risk, but they do have much greater growth prospects.

Micro Cap



Micro cap typically means companies below £250 million in size. This is the least researched and highest risk portion of the UK market but also has the greatest potential.

Other



This will include cash and derivative positions held by a fund. Funds are also able to invest up to 20% in foreign markets, although not all funds will choose to do this.

DISCRETE PERFORMANCE TO LAST QUARTER END:

Period	0-12 Months	12-24 Months	24-36 Months	36-48 Months	48-60 Months
UK Equity Tile	-5.48%	16.03%	-8.28%	20.57%	
IA UK All Companies	-9.06%	17.25%	-6.01%	22.24%	-11.19%

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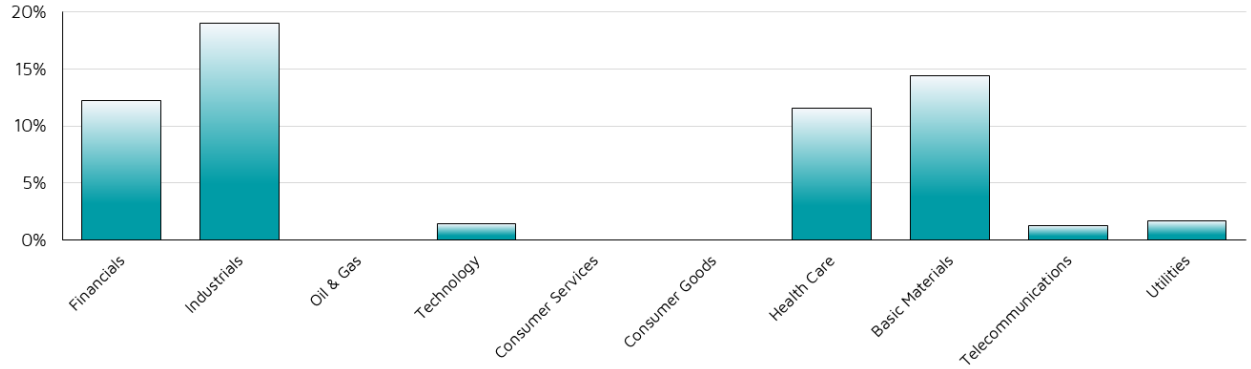
UK EQUITY SECTOR EXPOSURE



* Sector exposure may not add up to 100% because of undeclared cash and derivative positions from some funds

ASSET CLASSES

Growth: This is a style of investing where a manager is trying to identify companies that can grow their earnings at an above average rate. This may involve investing in markets which are yet to fully emerge; in recent years the technology sector has been an excellent example of a growth investment. Unlike a value investor a growth investor may choose to invest in a company that already looks expensive as it is expected to be worth even more in the future, which justifies the price.

Passive: Passive funds try to replicate an index rather than outperform it. This means it is considerably cheaper as you do not require a manager to try and identify the best market opportunities. The costs of the fund are extremely important as they compound over time to eat into long-term returns. The disadvantage is the fund is not able to react to market events and try and protect the fund in difficult markets or take advantage of favourable ones. The fund should always slightly lag the performance of the market because of the fees.

Value: This investment style looks at companies that the managers believe are currently trading at less than their intrinsic value. Value investors believe markets overreact to good and bad news; this results in share movements that do not reflect fundamentals. Although the concept is relatively simple it is very contrarian as you are going against the market consensus. This can lead to periods of underperformance.

Income: From its earned profits, companies have one of two options: to pay out a portion in dividends to shareholders or to reinvest the money in the business. Dividend paying companies therefore tend to be larger businesses in well-established industries. Income investing is generally thought of as slightly lower risk, because in a falling market you will receive some return through income payments.

WHAT YOU ARE INVESTED IN

Liontrust UK Growth: The fund invests in UK companies that have what the managers call economic advantages. These are intangible assets that include intellectual property (for example, patents and copyrights), distribution networks and recurring business (contracts and subscriptions). As these characteristics are hard to replicate they give companies long-term protection from competition and sustained higher returns. Companies must be priced at a discount and strict risk scoring – including ESG risk – determines stocks' maximum weightings relative to the benchmark, resulting in portfolio of predominantly large and mid-cap companies that have quality and growth characteristics. The fund has low turnover and is relatively concentrated with 40 to 50 stocks.

L&G UK 100 Index Trust: This fund tracks the FTSE 100, which comprises the 100 largest companies listed in the UK. As this invests in the largest companies its performance is not necessarily reflective of the wider UK economy, as these companies make the majority of their revenues from abroad. The health of the global economy as well as currency movements can therefore have a larger impact on performance. The fund employs a full physical replication method, which means the fund owns all the companies that make up the index.

Schroder Income: Although ostensibly an income fund, the real driver of returns is its contrarian valuation driven approach. The managers are focused on identifying companies with strong balance sheets and healthy profits that are significantly undervalued. The ability for the company to grow dividends is also a consideration. The fund has a strict buy/sell discipline and can be aggressively positioned.

TB Evenlode Income: The fund is ideal for those looking for investment income in the UK. The fund looks to identify quality businesses that can grow their dividend. The managers look to invest in companies for the long term. The strategy has historically been very successful, and the fund has been particularly strong in weak markets, managing to preserve capital better than its peers.

WHY INVEST IN GLOBAL EQUITIES:

Investors in the UK tend to have a notable home bias when it comes to their investment portfolios. The reasons for this are not completely clear, but it is likely to do with a preference for the familiar and an aversion for the unknown. Yet with UK stocks making up just over 6% of the global market, investors are potentially leaving themselves severely compromised. The US meanwhile makes up about 60% of the global market, Europe excluding UK just under 20% and Japan just under 10%.

While investing globally adds important diversification benefits, it is exceptionally difficult to know where the best investment opportunities will be over the next few years – but if you own the whole haystack you don't have to worry about finding the needle. Investing in a single region ties results directly to its economic performance. The economies of the US, Europe and Japan all have things that make them unique and interesting. Despite the size of its market, the US in recent years has come to be dominated by the Silicon Valley tech stocks, with information technology now making up roughly a quarter of the index.

Europe is made up of a diverse range of economies – from Germany, with its core manufacturing base, to Switzerland with its well-established banking and insurance industry, to France, which has some of the largest insurance, airline, cosmetic, luxury and energy companies in the world.

The Japanese market is particularly interesting, because as well as having some of the most well-known car manufacturers and technology firms globally, the market itself has a surprisingly low correlation to other developed equity markets. In addition, the Japanese yen has some status as a safe haven asset and this further differentiates the asset class and spreads the risk of the portfolio.

Clearly investing in global markets contains some currency risk; however, by diversifying across multiple regions it clearly mitigates the effects of being too overexposed to any one currency. Over the long term currency movements are likely to have minimal impact and would be far outweighed by the exposure to additional markets and sectors rather than a concentrated position in the UK.

WHAT YOU ARE INVESTED IN:

Name	Ongoing Charge	Transactional Costs	Total Cost
BlackRock Continental European Income	0.92%	0.37%	1.29%
Brown Advisory US Sustainable Growth	0.90%	0.02%	0.92%
Dodge & Cox US Stock	0.63%	-0.08%	0.55%
Fundsmith Equity	0.95%	0.01%	0.96%
HSBC American Index	0.06%	0.03%	0.09%
Legg Mason ClearBridge US Equity Sustainability Leaders	1.10%	0.15%	1.25%
M&G European Sustain Paris Aligned	0.70%	0.01%	0.71%
M&G North American Dividend	0.70%	0.08%	0.78%
Man GLG Continental European Growth	0.90%	0.17%	1.07%
Premier Miton US Opportunities	0.84%	0.08%	0.92%
Schroder European Recovery	0.95%	0.13%	1.08%
Vanguard Japan Stock Index	0.16%	0.02%	0.18%

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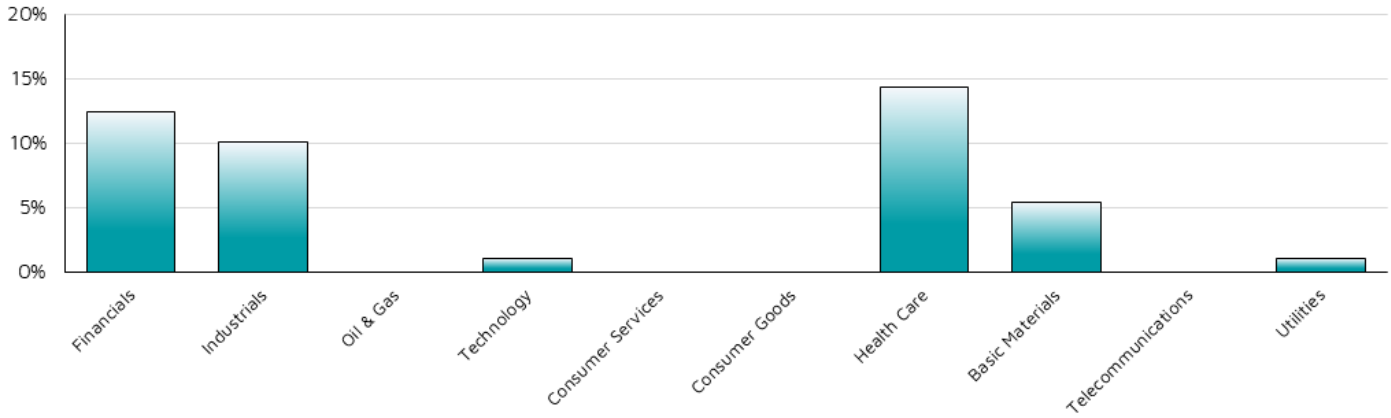
GLOBAL EQUITY SECTOR EXPOSURE



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DISCRETE PERFORMANCE TO LAST QUARTER END:

Period	0-12 Months	12-24 Months	24-36 Months	36-48 Months	48-60 Months
Global Equity Tile	-10.60%	15.84%	18.60%	21.19%	
IA Global	-11.06%	17.68%	15.27%	21.92%	-5.72%

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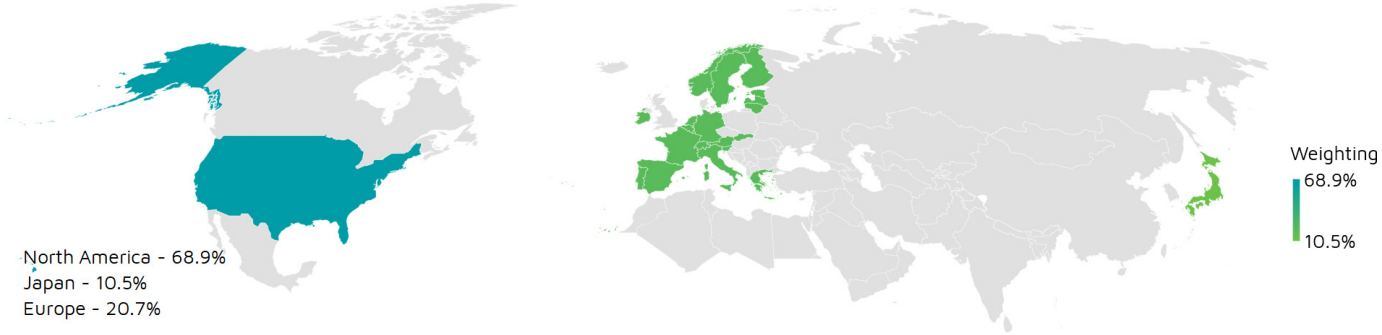
REGION ALLOCATION HEAT MAP



ASSET CLASSES

Value: This style of management focuses on companies that the managers believe are currently trading at less than their intrinsic value. Value investors believe markets overreact to both good and bad news; this results in stock price movements that do not reflect the company fundamentals. A common approach is to find problem companies that other investors are avoiding that can be turned around with a new strategy or management team. Although the concept is relatively simple it is very contrarian as you are going against the market consensus, and this can lead to periods of underperformance.

Passive: Passive funds try to replicate an index rather than outperform it. The advantage of this process is that it is considerably cheaper as you do not require a manager to try and identify the best market opportunities.

Growth: This is a style of investing where a manager is trying to identify companies that can grow their earnings at an above average rate. This may involve investing in markets which are yet to fully emerge; in recent years the technology sector has been an excellent example of a growth investment. Unlike a value investor a growth investor may invest in a company that already looks expensive as it is expected to be worth more in the future, which justifies the price.

Income: Income investing is generally thought of as slightly lower risk, because in a falling market you will receive some return through income payments. Also, as the companies themselves tend to be quite mature and stable they are less inclined to see large swings in prices.

WHAT YOU ARE INVESTED IN

Dodge & Cox US Stock: The fund invests in US equities with a long-term view. The portfolio is fairly concentrated, typically 60 to 70 holdings, and the top 10 stocks make up 30-35% of the portfolio. Decisions are collectively made which implies that the fund could react relatively slowly to any market changes, and also implies inflexibility.
Schroder European Recovery: This fund invests in out of favour companies. The managers try to find businesses that have been through periods of stress and whose share prices are below what they consider a fair value. They look at the quality of a business, its financial strength and if the it can survive financial distress.

Vanguard Japan Stock Index: This fund provides passive exposure to the MSCI Japan index. It has been chosen due to its exceptionally low costs and its ability to replicate the index as closely as possible.
HSBC American Index: The fund tracks the S&P 500 Index by holding all 500 stocks within in it. It provides low-cost exposure to US markets, which can prove difficult to beat using an active strategy.

Brown Advisory US Sustainable Growth: The managers aim for long-term capital growth by investing in companies that have outstanding business models and a sustainability focus.
Fundsmith Equity: The fund looks for global companies with organic growth. Ideally they will generate many repeatable and predictable transactions. Potential investments need to be at a reasonable valuation and the team will waits for an attractive entry point. The resulting portfolio is heavily concentrated between 20 to 25 names.
Legg Mason ClearBridge US Equity Sustainability Leaders: The fund invests a minimum of 85% of its assets in shares of US companies. Investments are selected based on their ability to meet the fund manager's financial criteria as well as the fund's ESG criteria.
M&G European Sustain Paris Aligned: The managers look for companies whose profitability is protected from competition, either through dominant market positions, cost advantages or legal barriers. The portfolio typically holds 25 to 35 well-understood stocks, which broadly fall into one of two buckets: 'stable growth' (with a stable track record of earnings and 'opportunities' (with significant upside).
Man GLG Continental European Growth: The fund is very concentrated, holding around 30 to 40 names, with the top 10 making up half of its investments. The majority of the portfolio consisting of established leaders, whilst the other consists of emerging winners.
Premier Miton US Opportunities: The fund invests across the market cap and industry spectrum. The fund has a strong preference for companies that have shown strength across a market cycle. The team looks for companies that have sustainable and competitive advantages, have made prudent use of capital, and trade on reasonable valuations.

M&G North American Dividend: This fund focuses on dividend growth rather than dividend yield, as the team believes investing in companies that grow dividends can successfully add value longterm. Dividend and growth investing are often considered opposite ends of the spectrum, but the team believes that there is a sweet where investors can capture both.
BlackRock Continental European Income: The fund aims to generate a reliable and growing income while outperforming the wider market. Around 60% of the fund is invested in above-average, income-paying companies where it is believed the dividend is reliable and secure, and the remainder is invested in stocks with potential for dividend growth.

WHY INVEST IN FIXED INTEREST:

Bonds are traditionally seen as defensive assets, but they are not without risks. Bonds are debt securities issued by a government or business and sold to investors. Owners of the bond will then receive interest until the debt matures, at which point the government or business will repay the face value of the bond. Bonds are an interest-bearing rather than a growth asset. Equities can rise in value as company revenues or profits rise but the final value of a bond does not change.

Gilts are bonds issued by the British government. As they are backed by the government, they are a very defensive asset class as the chance of any default on the debt is very low. This means the interest paid on gilts is likely to be lower than on corporate bonds as there is no need to compensate for the higher risk the investor is taking. Gilts are extremely important when it comes to managing risk in a portfolio due to their low correlation to equities, especially in falling markets. Their perceived safe haven status means they tend to see large inflows during times of market stress, and this causes the yield on the gilt to compress and the capital value to increase. The inclusion of gilts in a portfolio allows for the inclusion of much riskier, higher yielding assets than would otherwise be possible. This allows the performance potential of a portfolio to be increased without increasing the risk.

The main headwinds for gilts are interest rate rises from the Bank of England. As rates rise, yields on gilts increase and consequently the capital value of the bond decreases. How big this decrease in capital value will be is determined by duration – typically, the longer dated the gilt the greater the fall in value.

Corporate bonds are a form of debt financing for a business. Most corporate bonds are rated by external credit rating agencies to provide some context to their ability to repay debt. Corporate bonds with high ratings are known as 'investment grade' and the rating suggests the business has an extremely strong capacity to meet its obligations. They usually pay a lower coupon than bonds with lower ratings.

Non-investment grade debt is sometimes called high yield, distressed debt or, in some cases, junk bonds. These businesses are generally seen as vulnerable and may not necessarily be able to meet future financial commitments. The risk to investors is that a business will enter into financial difficulty and default on its debt obligations. In cases where a firm goes bankrupt all is not necessarily lost, as a company must pay its bond holders before shareholders, explaining why bonds are perceived as a safer asset.

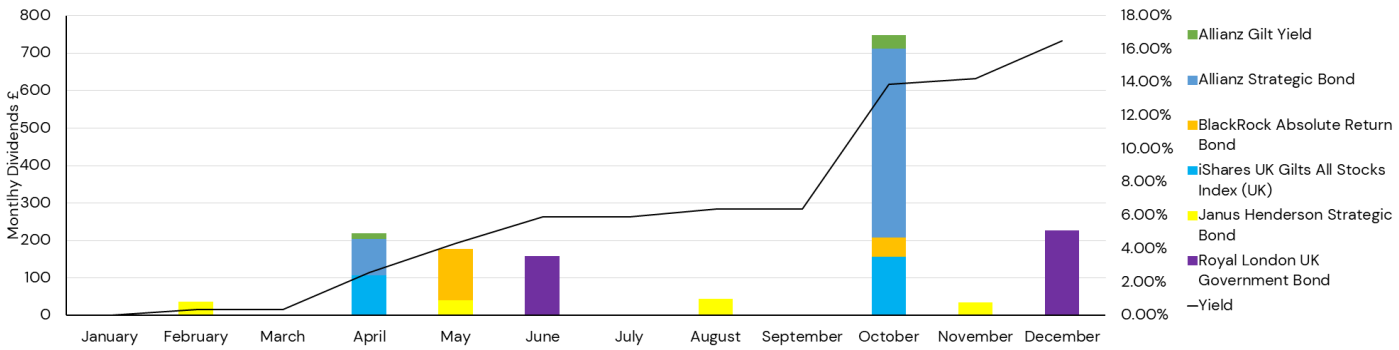
WHAT YOU ARE INVESTED IN:

Name	Ongoing Charge	Transactional Costs	Total Cost
Allianz Gilt Yield	0.32%	0.15%	0.47%
Allianz Strategic Bond	0.45%	0.32%	0.77%
BlackRock Absolute Return Bond	0.58%	0.82%	1.40%
iShares UK Gilts All Stocks Index (UK)	0.11%	0.01%	0.12%
Janus Henderson Strategic Bond	0.70%	0.25%	0.95%
Royal London UK Government Bond	0.45%	-0.17%	0.28%

The charges represent the current maximum charges, for the exact charges please refer to the Platform Fund Charges Document.

HOW THE INCOME BREAKS DOWN:

The charts and tables below use information from the past year to show the level of income that may be expected from the portfolio and when this will be received. To demonstrate this, we have assumed a £10,000 initial investment that remains level each month. These levels of income are not guaranteed and are purely for indicative purposes; in reality they could differ significantly either on the upside or the downside. The yield is calculated by taking the dividend of the fund and dividing it by the price on the ex-dividend date. This is then listed below as being paid out on the pay date. We assume that the portfolio is always worth £10,000 and the weightings of the individual holdings have not drifted.

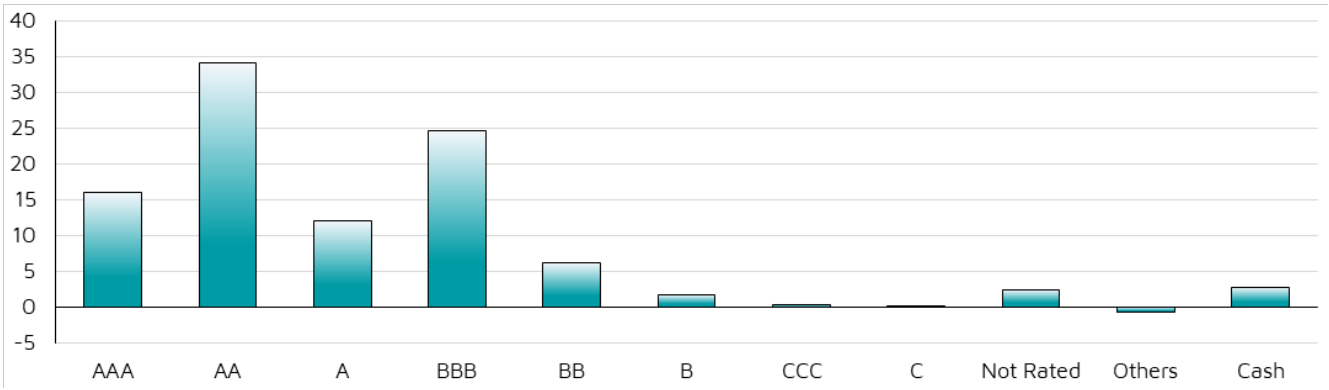


DISCRETE PERFORMANCE TO LAST QUARTER END:

Period	0-12 Months	12-24 Months	24-36 Months	36-48 Months	48-60 Months
Fixed Interest Tile	-20.79%	-3.94%	11.87%	7.85%	
IA Sterling Corporate Bonds	-16.09%	-1.92%	7.77%	9.49%	-2.22%

Past performance does not indicate future performance and you may get back less than you originally invested. All figures are calculated on a bid to bid total return basis in GBP. Data from FEfundinfo 2023

FIXED INTEREST CREDIT RATING



* Portfolio Credit Rating may not add up to 100% because of undeclared cash and derivative positions from some funds

ASSET CLASSES

Sterling Strategic Bonds: These are the most flexible type of bond funds as they have the freedom to invest wherever they like according to where they see the best opportunities. This means that they could be investing in government bonds, investment grade corporate bonds, high yield bonds or even international bonds. The only restriction is that at least 80 per cent of holdings must be invested in sterling investments, or investments hedged back into sterling. Some strategic bond funds may choose to hold some equities, although this must not exceed 20 per cent of the portfolio at any one time.

Gilts: Gilts are a type of debt issued by the British government that pay a fixed interest amount on a half yearly basis until maturity. As they are backed by the British government, gilts are traditionally seen as a very defensive asset class as the chance of any default on the debt is very low compared to corporate debt. This does mean that the interest paid on gilts is likely to be lower than on corporate bonds as there is no need to compensate for the higher risk the investor is taking. The low correlation to equity markets adds significant diversification benefits, which is extremely valuable when it comes to efficient portfolio management. The inclusion of gilts in a portfolio allows for the inclusion of much riskier, higher yielding assets than would otherwise be possible. As gilts are only issued by the British government, they are not exposed to any currency risk.

Absolute Return: Traditional fixed income investing is very sensitive to changes in interest rates; bond markets are very vulnerable to losses when interest rates are rising and tend to do well when rates are being cut. Absolute return funds look for other sources of return aside from changes in interest rates. This can include taking short positions, which will aim to produce positive returns even in a falling market, using derivatives to hedge out the risk or benefit from changes in interest rates. Fixed income absolute return strategies generally tend to be lower risk than some of the more aggressive strategies.

WHAT YOU ARE INVESTED IN

Allianz Strategic Bond: The fund aims to maintain a low correlation to equity markets and is not afraid to buy both government and corporate bonds throughout the world, including emerging markets. It adds diversity to the portfolio as it has an equal split between rates, credit, inflation and currency, making it unusual as most managers are mostly focused on managing credit and interest rate duration.

Janus Henderson Strategic Bond: This is a highly flexible bond fund as it can invest in many types of conventional bond, including those issued by governments and private companies, as well as in loans companies have taken out, and in derivatives. It invests in UK, European and US debt, but does not take currency risks. The managers believe their flexibility should give them the ability to perform well in all types of market and to navigate through the interest rate cycle.

Allianz Gilt Yield: This fund is a core fixed-income holding that invests primarily in British government bonds. It can invest up to 20 per cent of the fund in bonds other than UK gilts, with the caveat that they must be of an equivalent credit rating. Practically these investments largely have to be in foreign government bonds, with derivatives used to hedge out currency exposure. The manager tries to add value by altering the interest rate sensitivity (the duration) by buying securities of different maturities. The manager can only shift the duration by two years either way meaning that he is reasonably restricted in how active the fund can be. The performance of the fund will not differ greatly from that of the index.

iShares UK Gilts All Stocks Index: This fund provides passive exposure to the FTSE Actuaries UK Conventional Gilts All Stocks Index. It has been chosen due to its exceptionally low costs compared to other passive funds and its ability to replicate the index as closely as possible. Gilts generally have a low correlation to other asset classes and this helps to increase the diversification levels of the portfolio.

Royal London UK Government Bond: The fund invests predominantly in UK government bonds with maturity dates of between one and five years. This gives the fund a very low risk profile as it has a very low sensitivity to any changes in interest rates. The managers compare their interest rate projections with market assumptions and also monitor supply and demand for different bond maturities to identify mispricing. The fund can also invest in highly-rated corporate bonds as well as government bonds from other developed economies.

BlackRock Absolute Return Bond: The management team aims to generate an annualised return of 3.5 per cent by exploiting inefficiencies on the different bond markets. The managers utilise the best investment ideas from BlackRock's extensive bond team and then are able to take positive or negative bets on a specific bond market.

ABSOLUTE RETURN

WHY INVEST IN ABSOLUTE RETURN:

Absolute return is not a specific type of investment but rather refers to the mandate that all funds operating under this term must adhere to. An absolute return fund must aim to produce positive returns after fees on at least a rolling three-year basis, although the term could be shorter. Although this is the aim of the funds, returns are not guaranteed. They have an extremely wide array of strategies open to them and can invest anywhere and in almost anything, and can make heavy use of derivatives and other sophisticated investments to generate a return. The only restriction on what an absolute return fund can invest in is set by the fund's own mandate.

Absolute return funds aim to have zero or very low correlation to markets to achieve their absolute return mandate. Should there be a large market correction the fund may help insulate your investments from the worst of a market fall.

Due to the complex strategies used, these funds can be among the most expensive you can buy. This in itself is not a problem but it means they have to work harder to produce a positive return. The use of complex investment products also means that these funds carry more counterparty risks than a typical equity or bond fund, as there is a risk that the other party may default on their financial obligations.

Due diligence is crucial as funds have been criticised for failing to perform as hoped. Some funds have been barely able to keep up with the returns produced by cash, whilst others have taken excessive amounts of risk. The strategies and aims employed by absolute return funds vary greatly, making comparison between funds exceptionally difficult. For this reason it is essential to understand what they are aiming to achieve and how they are aiming to do it, in order to make an accurate assessment.

The absolute return tile currently invests in only one fund, NB Uncorrelated Strategies. This fund invests in other funds which each have expertise in a particular investment style or strategy. These include long/short equity, market neutral, momentum, arbitrage and global macro. Part of the investment process identifies funds that have a low correlation to major equity and bond markets as well as to other funds in the portfolio. This strategy brings considerable additional diversification to the portfolio.

WHAT YOU ARE INVESTED IN:

Name	Ongoing Charge	Transactional Costs	Total Cost
NB Uncorrelated Strategies	0.98%	1.02%	2.00%

The charges represent the current maximum charges, for the exact charges please refer to the Platform Fund Charges Document.

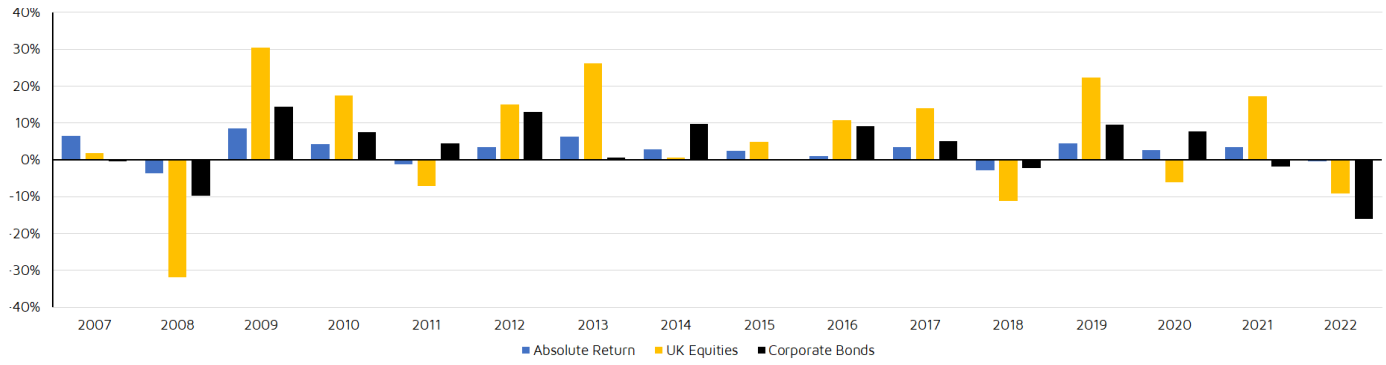
ASSET CLASSES

Fund of Hedge Funds: A fund manager will use their expertise and knowledge to select a range of underlying funds to construct a portfolio to meet an overall investment objective. There are a wide range of strategies available for selection. These include long/short equity, market neutral, trend following, statistical arbitrage, short term trading, global macro volatility, relative value and insurance linked strategies. This model allows access to investment managers or investment strategies that may otherwise be unavailable to retail investors.

WHAT YOU ARE INVESTED IN

NB Uncorrelated Strategies: This is a multi-manager, multi-strategy fund focused on generating positive absolute returns with minimal correlation to equity and fixed-income markets. The portfolio is comprised of eight to 12 high-quality, well-known, and highly differentiated alternative strategies, which have exhibited low correlation to major asset classes, and to each other, over time. The fund targets a return of cash +5 per cent over a market cycle (typically three years).

ASSET CLASS ANNUAL RETURNS



*Each asset class is represented by its IA sector average.

DISCRETE PERFORMANCE TO LAST QUARTER END:

Period	0-12 Months	12-24 Months	24-36 Months	36-48 Months	48-60 Months
Absolute Return Tile	-4.28%	0.99%	3.19%	-0.05%	
IA Targeted Absolute Return	-0.37%	3.53%	2.59%	4.38%	-2.81%

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WHY INVEST IN MONEY MARKET:

The money market represents the most defensive type of investing besides holding your money in physical cash. It is in essence a form of short-term borrowing of up to a year undertaken by governments, financial institutions and large corporations. It is most suitable for investors with a very cautious attitude to risk or investors who have a short time horizon for investment, meaning they would potentially not be invested long enough to tolerate even small amounts of volatility.

Defaults on money market instruments are exceedingly low, and it is for this reason that they are considered one of the safest forms of investment. This does mean that returns on investment tend to be extremely low as there is minimal risk that needs to be compensated for.

These low returns mean that the asset class is extremely sensitive to costs, which can quickly become a drag on performance. Therefore, one of the most important aspects of money market investing is keeping the costs as low as possible.

The money market itself exists to serve five main functions: to finance trade, finance industry, invest profitably, enhance commercial banks' self-sufficiency and lubricate central bank policies. Lending times can be anything from overnight to up to one year.

The chief risk with investing in the money market is exposure to losses in real terms, as the asset is so low yielding it is unlikely to keep pace with inflation; this, therefore, does not make it a good long-term investment opportunity.

Unlike equity markets, the money market is lightly regulated and unstructured – dealing is done over the counter rather than on a formal exchange. Despite this the market remains highly liquid, making it easy for investors to enter or exit positions.

One of the chief advantages of the asset class is that it shows almost zero correlation to other asset classes. In falling markets, the asset class historically has remained largely unaffected, explaining why it is so valued for its defensive capabilities. For this reason money market funds see large inflows during times of uncertainty and outflows when market confidence is high.

WHAT YOU ARE INVESTED IN:

Name	Ongoing Charge	Transactional Costs	Total Cost
abrdn Sterling Money Market	0.15%	0.01%	0.16%
Fidelity Cash	0.15%	0.00%	0.15%
L&G Cash Trust	0.15%	-0.03%	0.12%
LF Canlife Sterling Liquidity	0.15%	0.17%	0.32%
Royal London Short Term Money Market	0.10%	0.00%	0.10%

The charges represent the current maximum charges, for the exact charges please refer to the Platform Fund Charges Document.

ASI Sterling Money Market: The fund aims to generate income and preserve capital over the short term (two years or less) by investing in cash deposits and money market instruments. The fund invests at least 80% in cash deposits and money market instruments. The fund may also invest in reverse repos, securitisations and asset-backed commercial paper. The fund's holdings are diversified across a range of countries, sectors and companies.

L&G Cash: Launched in 1992, the L&G Cash Trust fund is run by the L&G Money Markets team, which oversees more than £40 billion of assets. The fund invests in short-term deposits from high-quality institutions with the aim of beating its sector peers but maintaining a cautious profile. Investment decisions are primarily driven by the team's expectations regarding the wider economy, both over the short and long term, as well as base interest rates rather than the study of individual securities. The team also takes into consideration the supply-and-demand dynamics of the money markets. The fund has a value approach and its focus on short-term deposits mean it is particularly defensive.

Royal London Short Term Money Market: This is the most defensive of the cash funds within the Royal London range. The fund invests in short-term deposits from high quality institutions with the aim of beating its sector peers but maintaining a cautious profile. Due to its short-term limit it is unable to invest in any deposits which take longer than 60 days to mature, helping the fund to maintain its defensive nature. The fund is one of the cheapest in its sector. Cost is incredibly important for money market funds as they can very quickly erode any returns the fund is able to produce. The low cost provides a significant advantage compared to its peers.

LF Canlife Sterling Liquidity: Although the fund was launched in June 2017, it is managed by two experienced money market managers who have run cash mandates for Canada Life since 2003. They have built a repeatable process and are restricted to investing in issuers which have been approved by their internal credit team. The fund can be run with a maximum average maturity of 180 days but has typically ranged between 60 to 90 days. The price is highly competitive as it is one of the lowest in the sector.

Fidelity Cash: The fund aims to provide capital preservation and liquidity, while delivering a competitive yield. The manager uses a multi-strategy approach to build a well-diversified portfolio, where no single decision or investment has a dominant impact on the fund. The fund takes a very conservative approach, and the manager uses a five-stage process to select securities to identify the highest quality borrowers and construct a diversified and highly liquid portfolio.

DISCRETE PERFORMANCE TO LAST QUARTER END:

Period	0-12 Months	12-24 Months	24-36 Months	36-48 Months	48-60 Months
Money Market Tile	1.34%	-0.05%	0.32%	0.67%	
IA Money Market	1.28%	-5.28E-04	0.43%	0.73%	0.45%

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PORTFOLIO HOLDINGS:

Fund	Asset Class	Weighting
NB Uncorrelated Strategies	Absolute Return	5.00%
iShares UK Gilts All Stocks Index (UK)	Fixed Income	8.24%
Royal London UK Government Bond	Fixed Income	7.15%
Allianz Strategic Bond	Fixed Income	4.95%
BlackRock Absolute Return Bond	Fixed Income	4.40%
Allianz Gilt Yield	Fixed Income	1.38%
Janus Henderson Strategic Bond	Fixed Income	1.38%
Vanguard Japan Stock Index	Global Developed Equity	1.33%
Dodge & Cox US Stock	Global Developed Equity	1.28%
Legg Mason ClearBridge US Equity Sustainability Leaders	Global Developed Equity	1.28%
M&G North American Dividend	Global Developed Equity	0.98%
Brown Advisory US Sustainable Growth	Global Developed Equity	0.64%
Premier Miton US Opportunities	Global Developed Equity	0.64%
HSBC American Index	Global Developed Equity	0.47%
BlackRock Continental European Income	Global Developed Equity	0.43%
M&G European Sustain Paris Aligned	Global Developed Equity	0.43%
Fundsmith Equity	Global Developed Equity	0.34%
Man GLG Continental European Growth	Global Developed Equity	0.34%
Schroder European Recovery	Global Developed Equity	0.34%
abrdn Sterling Money Market	Money Market	11.00%
Fidelity Cash	Money Market	11.00%
L&G Cash Trust	Money Market	11.00%
LF Canlife Sterling Liquidity	Money Market	11.00%
Royal London Short Term Money Market	Money Market	11.00%
L&G UK 100 Index Trust	UK Equity	1.20%
TB Evenlode Income	UK Equity	1.20%
Liontrust UK Growth	UK Equity	1.00%
Schroder Income	UK Equity	0.60%

External Risk Ratings

About FE Investments

FE Investments Portfolios: Our portfolios are a total investment solution designed to help advisers in achieving their clients objectives. FE Investments has produced a range of optimised portfolios which are designed to manage risk to achieve the desired outcome for investors.

The portfolios are optimised to maximise the overall level of diversification between different fund strategies. By analysing the relationships between funds we aim to find the best possible mix, where differing strategies are complementary and further reduce the total risk in the portfolio; thus allowing for greater market exposure for the same level of risk compared to a more traditional portfolio solution.

FE Investments produce fifteen growth portfolios that uses optimal asset allocation models from EValue as a reference for each level of risk. We optimise our portfolios to match the risk of the reference, to try and achieve greater returns and better capital protection. We use the asset allocation models as a guide but allow our portfolios to differ significantly where we are able to diversify away the extra risk. This approach has been developed internally by FE Investments and has been validated by Cass Business School.

FE Investments Portfolios are constructed exclusively from funds that have made the FE Investments Approved List and have therefore gone through a rigorous vetting procedure. We've developed 15 growth portfolios, spanning three time periods and five risk levels, as well as a natural income solution which is outcomes orientated, as opposed to risk targeted.

FE Investments Approved List: Our recommended list of funds builds upon our established suite of research tools to help keep investors better informed. Funds initially undergo a rigorous quant screening to identify the best performers. This screening encompasses four distinct areas; Crown Ratings, Alpha Manager Ratings, Group Awards and AFI (Adviser Fund Index).

These four areas combined allow us to accurately scrutinize a fund from all angles. Our dedicated team of analysts overlay this quant analysis with their own independent and unique qualitative analysis. Funds that pass this rigorous two-stage quantitative and qualitative analysis process then make it on to the FE Investments Approved List.

Awards & Ratings For FE Investments

Important Information

1 Performance Overview: All performance figures are calculated on a bid to bid total return basis in pounds sterling to last month end.

2 Asset Breakdown: For this calculation a fund is assumed to invest 100% in any one asset class. For example a fund in the IA UK All Companies sector would be classifed 100% UK Equity. A mixed investment fund would be classifed as 100% Mixed.

3 What it Costs: The portfolio expense is calculated using the weighted value of the OCF of the portfolios constituent funds. Total cost of investment include FE Investments charges of 0.27%.

This document has been prepared for general information only and is not guaranteed to be complete or accurate. It does not contain all of the information which an investor may require in order to make an investment decision. If you are unsure whether this is a suitable investment you should speak to your financial adviser. You may get back less than you originally invested.

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